

# **Employability Skills Identification in Service Industries at Recruitment and Performance Appraisal**

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Abstract - Employability skills are very significant for corporate profession in general and especially for service organizations. It is essential to be technically sound, but one should also have the generic competencies such as ability to convey and convince an idea to masses in simplest possible manner. Market belongs to those who can offer themselves as a complete package and that is true for every sector of employment. Corporations are keener on recruiting executives with good employability skills now than ever because of increasing client needs and dynamism in business environment. Given a choice an organization would prefer to recruit a person who can interact with clients effectively and communicate company's stand in a persuasive and impressive way. An administrative could contribute more to organization than many of his peers, just because he is able to sell himself well through his employability skills.

Keywords: Employability skills, Recruitment, Performance Appraisal,

# I. Introduction

Today's competitive world have been full of competitive job market, minimum acceptable skills are being replaced with higher standards. Persons who rank higher in this cluster, with good soft skills, are generally the people that most employers want to hire. Exceptional skills lead to the capability to begin and maintain a very good relationship with everyone. In an increasingly competitive world of business and industry, these skills are not elective but it is the skills that determine individual performance, leading to organizational excellence. The application of skills is not just limited to professional life as it is very important in every aspect of one's daily life such as personal and social life as well.

It is seen quite often that during staffing process, most of new generation companies test a person's his attitude and also ability to tackle a conflict situation. Recruiters look for lifetime learners who can understand business goals and have skills to put them across other people. Candidates who have both technical skills and employability skills, becomes a hot cake for recruiters and organizations.

# II. SCOPE OF THE STUDY

This study expects to cover perception of HR Managers on employability skills in service organizations. Last two decades have witnessed incredible variations in service industries even though it create lot of employment opportunities but the job seekers couldn't utilized it properly as significant portion of the job seekers didn't have required employability skills, especially the service industries required more soft skills, technical skills and generic competencies, there is huge incompatibility between job requirement and the skills of the job seekers, the outcome of this study would enable the job seekers to

understand the what are the required employability skills and enable the academicians to formulate the syllabus to meet the requirement of the industries, the study would also develop the model which would be the equilibrium point of the employers and the job seekers on the basis of win-win hypotheses.

# **OBJECTIVES OF THIS STUDY**

The Primary Objectives of this Study

- To examine the insights of the HR managers on employability skills
- To map out the perceptions of the HR managers on the determinants of employability skills
- To understand the significance of academic potentiality on employability skills.

# Engin**HI.** HYPOTHESES USED FOR THIS STUDY

# Null Hypothesis (Ho):

- ➤ There is no significant influence of socio-economic factors and other competence of the job seekers on employability skills.
- There is no significant difference between persons studied in rural and urban on employability skills.
- There is no correlation existing between potential soft skills and employability skills in service industries.
- There is no influence of academic and technical competence on employability skills of the job seekers, in service industries.

# IV. METHODOLOGY

# Sources of data

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The study used primary and secondary sources for data collection. Primary data was collected among the HR

Managers and Employees from service sectors. The secondary data were collected from relevant literature, books, articles and other academic publications. The methodology used for gathering secondary data from literature has been that of the snowballing approach. Journal articles, book has constituted the starting point for each of the four sections and from which more references has been collected.

The strength of study research provides the use of multiple method of collecting data called triangulation. It is an inductive procedure to reduce the misinterpretation and concern about validity of the communication. Multiple perceptions are used to clarify meaning, and verify the repeatability of an observation and interpretation.

# Rationale for Selection of Study Area

The study area is confined to Chennai as majority of the service sector industries located in Chennai district have majority of the IT/ITES and other service industries located in outskirts of Chennai. Hence, by considering factor the researcher anticipated that employees would be high; hence, it would be worthwhile to evaluate the HR practice in identify the employability skills in the service sectors in Chennai district.

# Sample Size – Respondents

The sample size is an important feature of any empirical study in which the goal is to make inferences about a population from a sample. In practice, the sample size used in a study is determined based on the expanse of data collection. Sample sizes are judged based on the quality of the resulting estimates; the respondents were selected on the basis of Stratified random sampling. 300 respondents were selected for the study.

### **Statistical Tools Used**

A statistical method for making simultaneous comparisons between two or more means; a statistical method that yields values that can be tested to determine whether a significant relation exists between variables

# V. ANOVA

# Chi-Square

# Period of the Study

The period of study covers three months during the month of October to December 2018 as pilot survey and the primary survey have been conducted in a concurrent basis during the referred period in Chennai city.

# Limitations of the Study

The study is confined to the geographical ambit of Chennai city. The study is limited to the private service sector companies. The result cannot be generalized to other industries public sector service industries like Railways and Transport Corporation.

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The sample size was not quite large owing to the nature of the study and difficulty in collecting data from the respondents.

# VI. LITERATURE REVIEW

Andreas Blom and Hiroshi Saeki (2011) examined the employability skills set of fresh engineering graduates in India, Skill shortage remains one of the major constraints to continued growth of the Indian economy. The results confirm a widespread dissatisfaction with the current graduates—64 percent of employers hiring fresh engineering graduates are only somewhat satisfied with the quality of the new hires or worse. After classifying all skills by factor analysis, the authors find that employers perceive *Soft Skills* to be very important. Skill gaps are particularly severe in the higher-order thinking skills. In contrast, communication in English has the smallest skill gap, but remains one of the most demanded skills by the employers.

Gaál, Z, Szabó, L, Obermayer-Kovács, N and Csepregi (2011) examined the role of middle managers role in the knowledge sharing process, focuses on the knowledge sharing of those middle managers who work at medium and large-sized enterprises in Hungary. A new method of how to measure middle managers' maturity of knowledge sharing is presented in this paper. The data collection was supported by Department of Management, University of Pannonia between 2007 and 2010. 4000 medium- and large-sized enterprises in Hungary was selected randomly from the average number of 5780 medium- and large-sized enterprises and questionnaires were sent to them by post and via e-mail. The answers of this survey have been analysed using Principal Component Analysis and four different principal components concerning the maturity of knowledge sharing have been identified. These four components are the availability among middle managers, the availability among the middle managers and their subordinates, the usefulness of knowledge among middle managers and the usefulness of knowledge among the middle managers and their subordinates, Findings of the research have indicated that four principal components can be considered by middle managers during knowledge sharing. Two of them relate to availability. These are availability among middle managers and availability among the middle managers and their subordinates.

The remaining two relate to usefulness of knowledge such as usefulness of knowledge among middle managers and usefulness of knowledge among the middle managers and their subordinates.

Johannes G.L. Thijssen and Beatrice I.J.M. Van der Heijden (2010) made a critical analysis of the concept of employability, its development across historical periods, its components, and different strategic approaches to enhance workers' employability throughout their career. Given the need for a systematic analysis and more empirical research

in the field, the authors come up with the so-called employability—link model that is aimed to guide future practitioners and researchers as far as their specific choices as regard core components of the concept that ought to be made. The article concludes with a thorough onset of possible future research questions that are assumed to be of importance given the current labor market situation.

Joanna Elizabeth Crossman and Marilyn Clarke (2010) synthesis the findings of an Australian qualitative study (N=45) concerned with the way that employers, academics and students perceived connections between international experience and graduate employability. Drawing on the literature, the authors argue that increasing globalization and internationalization has heightened the need for graduates with the ability to operate in culturally diverse context. Universities have focused upon exchange as part of internationalization to prepare students for work but there is still limited literature on the nature of the relationship between international experience, more broadly and graduate employability. The findings of this research suggest that from a stakeholder perspective there are clear associations made between perceived outcomes of international experience and graduate employability.

Anette Wittekind and Sabine Raeder (2010) made an attempt to analyze core determinants of perceived employability. These were tested using a sample of 465

employees (time 1) taken from four companies in Switzerland and surveyed at three points in time. In order to include data from all participants, we used multilevel analysis (level 1: time, level 2: person). Results showed that education, support for career and skill development, current level of job-related skills, and willingness to change jobs were significant predictors of perceived employability. Contrary to our hypotheses, willingness to develop new competencies, opportunity awareness, and self- presentation skill failed to predict perceived employability. Perceived employability is largely dependent on variables that can hardly be influenced by organizations or individuals, especially as concerns age.

# RESPONDENTS PERCEPTION ABOUT SIGNIFICANCE OF EMPLOYABILITY SKILLS DURING RECRUITMENT/PERFORMANCE APPRAISAL

The important role of HR managers is to identify the skills and competence of the candidate and the productivity of the employees during performance appraisal, as the HR managers followed various criterion to assess the employability skills of the candidates, this section elaborately illustrates the perceptions of the HR managers on the criterion followed to identify the employability of the candidates in the service industries in Chennai.

### JOB SEEKING SKILLS

# PROCESS OF APPLYING FOR THE JOB

	Al	lmo <mark>st</mark>	T	Once	in a	Sometimes	s	Fairly of	ten	Almost	
	Ne	ever		while			Jana	6p.,		Always	
	No	os %	ó	Nos	%	Nos	%	Nos	%	Nos	%
Conception	of12	4.	For 1	7	5.7	29	9.7	66	22	176	58.7
curriculum vitae			Nes.	<sup>ear</sup> ch in	Engine	ering AP					
Apply for	an 14	4.	.7	22	7.3	28	9.3	76	25.3	160	53.3
applicable position											
Compile /present	a34	11	1.3 1	.6	5.3	27	9	64	21.3	159	53
portfolio of evidence											

Source: Computed from Primary Survey

The above table depicts the respondents opinion on the value given on exact parameters of utility of the candidates even as doing the scrutiny to identify the suitable candidate for the job profile in service sectors. With regards to Conception of curriculum vitae around 4 percent of the respondents stated almost never, nearly 5.7 percent opined once in a while, 9.7 percentage opined sometimes, around 22 percent stated fairly often and 58.7 percentage stated almost always. with respect to candidate's choice to observe for an applicable position, around 4.7 percent of the respondents stated almost never, nearly 7.3 percentage opined once in a while, 9.3 percent stated sometimes, around 25.3 percent stated fairly often and 53.3 percent opined almost always with appreciate to candidate's capability to collect/ reward portfolio of proof, around 11.3 percentage of the respondents stated almost never, almost 5.3 percent opined once in a while, 9 percentage stated sometimes, nearly 21.3



percentage stated fairly often and 53 percentage stated almost always. It would be inferred from the empirical findings that the HR managers within the learn subject have been keen to determine the job searching for behaviour of the respondents in phrases of potential to choose the proper job profile compatible for his or her educational and technical efficiency, compilation of the abilities and competence in an effective manner, as a result, majority of the respondents opined that the candidate's capability to coagulate their potential, curiosity, competence, ability to identify the proximity of the job profile are the principal parameters to prefer the candidate to the following stage of recruitment within the service industries.

### ESTABLISHMENT OF SKILLS AND PERSONALITY

	Almost Never	Once in a while		a	Sometim	es	Fairly often		Almost Always		
	Never		while						Always		
	Nos	%	Nos	%	Nos	%	Nos	%	Nos	%	
Quality of cover letter	23	7.7	16	5.3	20	6.7	40	13.3	201	67	
Enclosure of relevant	18	6	21	7	16	5.3	38	12.7	207	69	
documentation											
Follow dress code	11	3.7	15	5	15	5	44	14.7	215	71.7	

Source: Computed from Primary Survey

The above table depicts the respondents opinion on significance gave to candidate's skills establish their potentialities and personality during the scrutiny to identify the suitable candidate for the job profile in service sectors. With regard to quality of the covering letter; around 7.7 percent of the respondents almost have never gave preference during scrutiny, nearly 5.3 percent opined as once in a while, 6.7 percent gave importance as sometimes, nearly 13.3 percent have gave preference as fairly often and 67 percent have gave preference as almost always. With respect to enclosure of the relevant documents, around 6 percent of the respondents almost have never gave preference during scrutiny, nearly 7 percent opined as once in a while, 5.3 percent have gave importance as sometimes, nearly 12.7 percent have gave preference as fairly often and 69 percent have to give preference as almost always. With respect to dress code followed by the candidates, around 3.7 percent of the respondents almost have never gave preference during scrutiny, nearly 5 percent opined as once in a while, 5 percent gave importance as sometimes, nearly 14.7 percent gave preference as fairly often and 71.7 percent gave preference as almost always. it is apparent from the statistical findings that HR managers use to given option to the personality and potential to exhibit case their talents and potentialities along with the tutorial qualification, because the character and the costume code point out the potential of the individual to have cordial relationship with the fellow individuals as within the service sectors human relationship is the essential standards for the first-class of the carrier, so HR managers opt for to offer significance to dress code and the best way in which show case the potential to establish the correct candidate for the job profile in the carrier sectors in the be taught discipline.

# VII. INFERENTIAL ANALYSIS PERTAINING

### RESULT OF INFERENTIAL ANALYSIS

	Mean	S.D	C.V.	_t'- value	Rank
Conception of curriculum vitae	31.5	2.8	5.3	66.8	II
Apply for an applicable position	34.5	3.2	9.8	60.7	VI
Compilation /present a portfolio of	31.8	2.7	4.8	71.8	Ι
evidence					
Quality of cover letter	25.8	1.3	7.4	108.0	IV



Enclosure of relevant documentation	28.8	1.7	6.3		48.5	III
Follow dress code	24.5	1.8	7.6	8.8		V

The above table reveals that out of the six important issues that pertaining to competences parameters of college teachers, the coefficient of variance of Compilation /present a portfolio of evidence(4.8), is the least followed by Conception of curriculum vitae (5.3), Enclosure of relevant documentation (6.3), Quality of cover letter (7.4), To follow dress code (7.6), To apply for an applicable position (9.8), The analysis displays that Compilation /present a portfolio of evidence(4.8),by most of the respondents as the standard deviation and coefficient of variation for the same is the least. Further, \_t' values shows that they are significant at 0.05 level. Hence it is concluded that all the parameters taken into consideration have a significant intensity in which

Compilation /present a portfolio of evidence(4.8) had more significance than other factors in job seeking skills considered by the HR mangers in the study area.

# ACADEMIC SKILLS

### ABILITY TO APPLY THE ACADEMIC SKILLS IN JOB PROFILE

Almost		Once in	a	Sometime	S	Fairly		Almost	
Never	7	while				often		Always	
Nos	%	Nos	%	Nos	%	Nos	%	Nos	%
10	3.3	16	5.3	22	7.3	31	10.3	221	73.7
9	3	14	4.7	20	6.7	32	10.7	225	75
11 Surnal s	3.7	15 E	<sup>5</sup> Al	19	6.3	27	9	228	76
13	4.3	12	4 gmes.	23	7.7	27	9	225	75
	Never  Nos  10  9	Never	Never       while         Nos       %         10       3.3       16         9       3       14         11       3.7       15         13       4.3       12	Never         while           Nos         %           10         3.3           16         5.3           9         3           14         4.7           11         3.7           15         5	Never       while         Nos       %       Nos         10       3.3       16       5.3       22         9       3       14       4.7       20         11       3.7       15       5       19         13       4.3       12       4       23	Never       while         Nos       %       Nos       %         10       3.3       16       5.3       22       7.3         9       3       14       4.7       20       6.7         11       3.7       15       5       19       6.3         13       4.3       12       4       23       7.7	Never         while         often           Nos         %         Nos         %         Nos           10         3.3         16         5.3         22         7.3         31           9         3         14         4.7         20         6.7         32           11         3.7         15         5         19         6.3         27           13         4.3         12         4         23         7.7         27	Never         while         often           Nos         %         Nos         %           10         3.3         16         5.3         22         7.3         31         10.3           9         3         14         4.7         20         6.7         32         10.7           11         3.7         15         5         19         6.3         27         9           13         4.3         12         4         23         7.7         27         9	Never         while         often         Always           Nos         %         Nos         %         Nos         %         Nos           10         3.3         16         5.3         22         7.3         31         10.3         221           9         3         14         4.7         20         6.7         32         10.7         225           11         3.7         15         5         19         6.3         27         9         228           13         4.3         12         4         23         7.7         27         9         225

Source: Computed from Primary Survey

The above table portrays the respondents view over the academic credentials gave to the candidate during scrutiny to select the candidate for the particular job in service industries in the study area, with regard to evaluate the potentiality to apply concepts into job practice; around 3.3 percent of the respondents almost have never gave preference during scrutiny, nearly 5.3 percent opined as once in a while, 7.3 percent importance as sometimes, nearly 10.3 percent gave preference as fairly often and 73.7 percent gave preference as almost always. With respect to candidate's ability to simulate information in the business process, around 3 percent of the respondents almost never gave preference during scrutiny, nearly 4.7 percent opined as once in a while, 6.7 percent gave importance as sometimes, nearly 10.7 percent gave preference as fairly often and 75 percent gave preference as almost always. With respect to candidate's ability to transit knowledge in Practice to enhance the job structure, around 3.7 percent of the respondents almost never gave preference during scrutiny, nearly 5 percent opined as once in a while, 6.3 percent gave importance as sometimes, nearly 9 percent gave preference as fairly often and 76 percent gave preference as almost always With regard to candidate's ability to Simulate information, around 4.3 percent of the respondents almost never gave preference during scrutiny, nearly 4 percent opined as once in a while, 7.7 percent gave importance as sometimes, nearly 9 percent gave preference as almost always. As the academic potentiality considered to be the potent software to achieve the desire and requirement of any individual in

an awfully at ease way, here the empirical evidence portrayed that predominant chunk of the HR managers have given atmost priority to various capacity to apply the educational expertise business follow thereby enhance the quality of provider, when you consider that the industries generally depends on the human useful resource so the presence of mind and utility of progressive techniques are the supply for first-rate of provider, on the outset educational capabilities and software of the equal is the crucial issues taken into consideration through the HR mangers to recruit the humans for the roles in carrier industries in the gain knowledge of area.

# POTENTIALITY TO LEARN INNOVATIVE THINGS

	Almost		Once	in	Sometimes	3	Fairly		Almost	
	Never		a while				often		Always	
	No	%	No	%	Nos	%	Nos	%	No	%
	s		s						s	
Ability and willingness	15	5	11	3.7	18	6	35	11.7	221	73.
to learn										7
Analytical thinking	13	4.3	14	4.7	20	6.7	37	12.3	216	72
capability										
Conceptual thinking	10	3.3	12	4	17	5.7	31	10.3	230	76.
capability				7						7

Source: Computed from Primary Survey

The above table describes the respondents opinion on the value over the potentiality of the candidate to be taught revolutionary matters for the period of scrutiny to decide on the candidate for the specific job in service industries within the be taught subject, with reference to capability and willingness of the candidate to be trained new revolutionary things, around 5 percent of the respondents virtually never given selection in the course of scrutiny, almost 3.7 percent opined once in a at the same time, 6 percentage given significance usually, close to 11.7 percentage given option rather quite often and seventy 3.7 percent use to given choice as a rule, with appreciate to candidate's analytical considering potential, round 4.3 percent of the respondents just about on no account given choice for the period of scrutiny, almost 4.7 percentage opined as soon as in a while, 6.7 percentage given significance repeatedly, nearly 12.3 percentage given alternative fairly most of the time and 72 percent use to given preference traditionally, with regards to candidate's conceptual thinking potential, around 3.3 percent of the respondents practically not ever given alternative during scrutiny, nearly four percent opined as soon as in a whilst, 5.7 percent given value typically, virtually 10.3 percentage given preference fairly by and large and 76.7 percentage use to given choice in most cases, it might be inferred from the empirical findings that HR managers have given precedence to determine the ability of the respondents to know new things whilst hiring the individuals given that the potentiality finding out new things in faster segment is very primary phenomenon to increase the fine of service.

# ABILITY TO INTERPRET AND EXHIBIT THE INFORMATION

	Almost	Almost Never		in	Sometim	nes	Fairly		Almos	t
	Never			a while					Always	S
	Nos	%	Nos	%	Nos	%	Nos	%	Nos	%
Ability to Interpret information	17	17 5.7		4.3	12	4	28	9.3	230	76.7

Ability to Present information	13	4.3	14	4.7	10	3.3	25	8.3	238	79.3
in an acceptable format  Present information in different	11	3.7	19	6.3	11	3.7	24	8	235	78.3
formats		5.7	1)	0.3	11	3.7	21	O	233	70.5

Source: Computed from Primary Survey

The above table describes the respondent's opinion on value given to the potentiality of the candidate to interpret and show off the understanding for the period of scrutiny to prefer the candidate for the exact job in carrier industries within the be taught discipline, with regard to capacity to Interpret knowledge, around 5.7 percentage of the respondents just about not ever given option during scrutiny, nearly 4.3 percent opined as soon as in a while,4 percentage given significance commonly, practically 9.3 percentage given selection rather as a rule and 76.7 percentage use to given preference most often. with recognize to candidate's ability to present understanding in a suitable structure, around 4.3 percentage of the respondents nearly on no account given alternative during scrutiny, nearly four.7 percent opined as soon as in a whilst, 3.3 percentage given significance mostly, practically 8.3 percentage given preference particularly frequently and 79.3 percent use to given choice most likely, in regards to candidate's potential to reward expertise in specific formats, round 3.7 percent of the respondents close to by no means given option in the course of scrutiny, close to 6.3 percentage opined as soon as in a at the same time, 3.7 percent given significance repeatedly, close to 8 percentage given selection rather generally and 78. 3 percentage use to given preference as a rule, as lots of the jobs pertains to communicate the understanding to the more than a few sections of the societies so the importance of presenting the specified understanding in robust codecs grow to be imperative, the empirical findings additionally replicated that HR managers were given more significance to the presentation abilities of the candidate and considered the ample criterion for the decision for the jobs in service industries.

# INFERENTIAL ANALYSIS PERTAINING TO COMPETENCES

# RESULT OF INFERENTIAL ANALYSIS

Mean	S.D	C.V.	_t'- value	Rank
31.5	2.8	9.3	66.8	VI
34.5	3.2 Applica	9.8	60.7	VII
31.8	2.7	8.8	71.8	IV
25.8	1.3	7.4	108.0	II
28.8	1.7	6.3	48.5	I
24.5	1.8	7.6	8.8	III
33.4	3.0	9.9	70.8	VIII
36.6	3.4	10.5	64.3	IX
33.7	2.8	9.3	76.1	V
27.3	1.4	12.9	114.4	X
	31.5 34.5 31.8 25.8 28.8 24.5 33.4 36.6	31.5       2.8         34.5       3.2         31.8       2.7         25.8       1.3         28.8       1.7         24.5       1.8         33.4       3.0         36.6       3.4         33.7       2.8	31.5       2.8       9.3         34.5       3.2       9.8         31.8       2.7       8.8         25.8       1.3       7.4         28.8       1.7       6.3         24.5       1.8       7.6         33.4       3.0       9.9         36.6       3.4       10.5         33.7       2.8       9.3	31.5       2.8       9.3       66.8         34.5       3.2       9.8       60.7         31.8       2.7       8.8       71.8         25.8       1.3       7.4       108.0         28.8       1.7       6.3       48.5         24.5       1.8       7.6       8.8         33.4       3.0       9.9       70.8         36.6       3.4       10.5       64.3         33.7       2.8       9.3       76.1

The above table reveals that out of the ten important issues that pertain to academic skills, the coefficient of variance of Ability to transit knowledge in Practice(6.3), is the least followed by Potentiality to Apply concepts(7.4), Conceptual thinking capability (7.6), Analytical thinking capability(8.8), Ability to Simulate information (9.3), Ability to Present information in an acceptable format (9.3), Ability and willingness to learn (9.8), Ability to Interpret information(9.9), Ability to Simulate information(10.3), Present information in different formats (12.9) in that order. The analysis displays that Ability to transit knowledge in Practice by most of the respondents as the standard deviation and coefficient of variation for the same is the least. Further, \_t' values shows that they are significant at 0.05 level. Hence it is concluded that all the parameters taken into consideration have a significant intensity in which Ability to transit knowledge in Practice (6.3) had more significance than other factors in academic skills considered by the HR mangers in the study area.

# SELF-ASSESSMENT POTENTIALITIES

### VISION TOWARDS GOAL

	Almost		Once	in a	Sometime	S	Fairly oft	en	Almost	
	Never		while	while					Always	
	Nos	%	Nos	Nos % N		%	Nos	%	Nos	%
Energy and passion	17	5.7	16	5.4	17	5.7	30	9.9	220	73.3
Achievement orientation	15	5	14	4.8	14	4.7	26	8.7	231	77
Continuous learning	18	6	17	5.7	18	6	31	10.5	216	72

Source: Computed from Primary Survey

The above table describes the respondents view on importance gave to the ability to assess the career goals of the candidate during scrutiny to select the candidate for the particular job in service industries in the study area, the personality of the candidates could be measured with various parameters, here the assessment of the candidate's ability to perceive about his own career goals would indicate their commitment level and job involvement so the HR managers prefer to assess the personality of the candidates, with regard to evaluate ability to do career assessment around 5.7 percent of the respondents almost never gave preference during scrutiny, nearly 5.4 percent opined as once in a while, 5.7 percent gave importance as sometimes, nearly 9.9 percent gave preference as fairly often and 73.3 percent gave preference as almost always. with respect to evaluate the candidate's potentiality to Identify and pursue career goals, around 5 percent of the respondents almost never gave preference during scrutiny, nearly 4.8 percent opined as once in a while, 5 percent gave importance as sometimes, nearly 8.7 percent gave preference as fairly often and 76.7 percent gave preference as almost always. it could be inferred from the empirical verification that HR managers have taken the personality parameters to evaluate their commitment towards job and their potentiality to identify the pros and corn in the job profile thereby function effectively and ensure the quality of service, at the outset, HR managers were set personality and cognitive ability is the measurement tool for recruitment of the employees for service sector industries.

# MANAGEMENT OF SELF

	Almost Never			Once in a while		Sometimes		Fairly often		
	Nos	%	Nos	%	Nos	%	Nos	%	Nos	%
Time management	13	4.3	12	4.1	13	4.3	23	7.6	239	79.7
Stress management	16	5.3	15	5.1	16	5.3	28	9.3	225	75



ie En											
	Positive attitude towards	21	7	20	6.7	21	7	29	9.7	209	69.7
	work										

Source: Computed from Primary Survey

The above table describes the respondents opinion on significance gave to evaluate the ability of the candidate to manage them especially in unpredictable situation during scrutiny to select the candidate for the particular job in service industries in the study area. With regard to evaluate ability of time management of the candidate around 4.3 percent of the respondents almost never gave preference during scrutiny, nearly 4.1 percent opined as once in a while, 4.3 percent gave importance as sometimes, nearly 7.6 percent gave preference as fairly often and 79.7 percent gave preference as almost always with respect to evaluate the candidate's potentiality towards stress management, around 5.3 percent of the respondents almost never gave preference during scrutiny, nearly 5.1 percent opined as once in a while, 5.3 percent gave importance as sometimes, nearly 9.3 percent gave preference as fairly often and 75 percent gave preference as almost always. with respect to evaluate the candidate's positive attitude towards work, around 7 percent of the respondents almost never gave preference during scrutiny, nearly 6.7 percent opined as once in a while, 7 percent gave importance as sometimes, nearly 9.7 percent gave preference as fairly often and 69.7 percent gave preference as almost always. it's apparent from the empirical verification that HR mangers got paramount significance towards cognitive potentialities of the candidate have taken into consideration to appoint the people for a distinct job in provider industries in the gain knowledge of field due to the fact that the most of the carrier sectors jobs required presence of mind to make sure the first-rate of provider, at the outset fundamental chunk of HR supervisor perceived cognitive potentialities viewed the essential instrument to evaluate the employability expertise of the candidate.

# ABILITY TO BE TEAM PLAYER

	Almost		Once	in a	Sometimes		Fairly often		Almost	
	NeverInterr		while				ment		Always	
	Nos	%	Nos	%	Nos	%	Nos	%	Nos	%
Adaptability	18	6 Unal	17	5.7	18	6 cation	31	10.5	216	72
Motivation	15	5	16	5.3	15	5	26	8.7	228	76
Enthusiasm	19	6.3	18	6	19	6.3	33	11.1	211	70.3
Responsibility	14	4.7	13	4.4	14	4.7	24	8.1	234	78

Source: Computed from Primary Survey

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The above table describes the respondents perception on significance gave to evaluate the ability of the candidate to be a team player during scrutiny to select the candidate for the particular job in service industries in the study area. With respect to ability of adaptability of the candidate around 6.0 percent of the respondents almost never gave preference during scrutiny, nearly 5.7 percent opined as once in a while, 6 percent gave importance as sometimes, nearly 10.5 percent gave preference as fairly often and 72.0 percent gave preference as almost always. With respect to evaluate

the candidate's motivation, around 5 percent of the respondents almost never gave preference during scrutiny, nearly 5.3 percent opined as once in a while, 5 percent gave importance as sometimes, nearly 8.7 percent gave preference as fairly often and 76 percent gave preference as almost always. With regard to evaluate the candidate's enthusiasm towards work culture, around 6.3 percent of the respondents almost never gave preference during scrutiny, nearly 6 percent opined as once in a while, 6.3 percent gave importance as sometimes, nearly 11.1 percent gave preference as

fairly often and 70.3 percent gave preference as almost always. In connection to evaluate the candidate's responsibility towards work culture, around 4.7 percent of the respondents almost never gave preference during scrutiny, nearly 4.4 percent opined as once in a while, 4.7 percent gave importance as sometimes, nearly 8.1 percent gave preference as fairly often and 78 percent gave preference as almost always. It is could be inferred from the empirical verification that positive attitude and capability to manage the rift situation is the important tool to protect the mental stability of any individual, so the stable mind person would perform more productively, thus, major chunk of HR managers in the study areas were gave more importance towards the attitude of the candidates while selection them for jobs in service sectors in the study area. In general, HR considers the positive personality is the key for employability skills of the candidate.

# VIII. SUGGESTIONS

Establish as a high-precedence countrywide intention that each scholar will have to whole college possessing sufficient employability talents to earn a good living.

Require all funded government universities and faculties to incorporate accessories for educating employability skills.

Set up a national assessment on the way to allow academic institutions to certify the stages of employability skills their pupils have performed.

Structure programmes in retaining with neighborhood wants e.x. Programmes should replicate the forms of employers in the community and neighborhood preferences for types of service provider-university interaction.

Extend academics colossal latitude for structuring their curriculum, lecture room design and instructional techniques.

Make use of democratic instructional approaches akin to function playing/simulation, trouble fixing workouts, and group dialogue with pupils: hold the use of lectures and reward constructions to a minimum.

Adapt instructional strategies to the duties being taught and to the scholars performing; do not keep rigidly to texts and syllabus.

Attain agreements with supervisors at learning sites so that the significance of employability talent progress will likely be emphasised at each institution and workplace.

Continue to communicate to colleges the imperative significance of instilling employability skills in students.

Collaborate with regional schools to provide finding out experiences so one can foster scholars'development of employability competencies.

Amazing employability training helps to sharpen employability expertise that encompass main, technical, conversation and smooth potential an worker possess.

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Recent IT Graduates / potential workers can take employability evaluation exams to realize their own ability units and discipline of improvements.

Beneath employability coaching packages as soon as can work upon contemporary applied sciences and tools with realistic implementation.

Contemporary IT Graduates / prospective employees can interact with industry gurus and discuss the present day enterprise tendencies.

Mighty employability training helps to gather skill progress together with actual corporate publicity. It helps to discover the proper profession path.

# IX. CONCLUSION

There could be prospective to conduct similar kind of studies between rural and urban job seekers. There could be prospective to assess the attainment and challenges of working women in the Indian job market. There could be study conducted and identified by the required skills to respective manufacturing industries.

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